

Consultant to Madrid, Spain

The Swedish Trade Council in Madrid offers services designed to assist the establishment and development of Swedish enterprises and their products, services and ideas in the Spanish market. The Trade Council's office in Spain is situated in the centre of Madrid and today employs 7 people. For more information on the office, visit www.swedishtrade.se/sv/vara-kontor/europa/spanien/.

What do we expect from you as a Consultant in Madrid?

You will be working in our consulting operation, alongside other colleagues, to provide support to our clients in their international business development and sales. You will work independently and in groups, and it will be your clear objective to manage projects yourself within the shortest possible time.

Your position will involve initiating sales to Swedish enterprises that are our clients and arranging business meetings with local clients and/or partners. You will also work with market analysis and strategic issues.

Who are we looking for?

You have a higher academic degree, probably a Master of Science in Business and Administration and/or Engineering. We believe you have at least 2-3 years of working experience, probably in managing projects or parts of projects. You have international experience of doing business, working or studying in Spain. You have probably participated actively in sales of consulting assignments. A very high level of proficiency in Swedish, Spanish and English is a requirement. As a person, you are result-oriented, business-focused and strong on delivery.

Does this describe you?

If so, please send your application together with a personal cover letter and your CV as soon as possible, although to arrive no later than December 10 by using the link:

<https://exportradet.easycruit.com/vacancy/application/874771/76956?iso=gb>

If you have any questions about the position, please contact Helena Nilsson, HR- Department, helena.nilsson@swedishtrade.se